

## PERSONAL INFORMATION



## MOHAMMAD ABEDMANESH

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Male | Date of birth 21 April 1992 | Nationality Iranian

FULL-STACK WEB  
DEVELOPER

Web Development (Front-End & Back-End)  
CRM & ERP Development and Management  
E-Commerce Development  
Multimedia Design & Editing

## WORK EXPERIENCE

FEB 2025 – PRESENT

## Full-Stack Web Developer

Prokey Technologies Sdn. Bhd.  
Full-Time – Kuala Lumpur, Malaysia  
[www.prokey.com.my](http://www.prokey.com.my)

## JOB Description:

- Design & Development:
  - Architect, design, and development end-to-end web applications and systems with a focus on scalability, security, and performance.
- Technical Leadership:
  - Provide technical guidance and mentorship to team members, ensuring adherence to best practices in coding, testing, and deployment.
- Front-End Mastery:
  - Create seamless, intuitive, and responsive user interfaces using modern frameworks and libraries such as React, Node.js, or Vue.js.
- Back-End Expertise:
  - Build and maintain robust back-end systems using Node.js, Python, PHP, or other server-side technologies, integrating databases like PostgreSQL, MySQL, or MongoDB.
- API Development:
  - Design and implement RESTful APIs and GraphQL services, ensuring efficient communication between system components.
- Code Quality:
  - Write clean, maintainable, and testable code, conducting rigorous code reviews to uphold high development standards.
- DevOps & Deployment:
  - Work with cloud platforms like AWS, Azure, or Google Cloud to deploy, monitor, and scale applications efficiently.
- Problem Solving:
  - Analyse complex technical challenges and provide innovative solutions to meet business objectives.

APR 2022 – APR 2024

### Full-Stack Developer (Website, ERP, CRM, Web App)

Omran Capital International Industrial Co. (OCIC)

Full-Time – Istanbul, Turkey

[www.oci-industrial.com](http://www.oci-industrial.com)

#### JOB Description:

- Website Development:
  - Design, develop, and maintain responsive and visually appealing web applications.
  - Ensure cross-browser compatibility, usability, and performance optimization.
- ERP System Integration:
  - Collaborate with stakeholders to understand business processes and systems.
  - Customize ERP modules and workflows to align with organizational needs.
- CRM System Integration:
  - Implement and integrate CRM solutions and customizing.
  - Ensure data consistency and smooth information flow between CRM and other systems.
- Full-Stack Development:
  - Develop and maintain both front-end and back-end components of web applications.
  - Implement secure and scalable server-side logic and optimize front-end components.
- Data Management:
  - Oversee data migration strategies for seamless transitions between systems.
  - Ensure data integrity and accuracy across the website, ERP, and CRM databases.
- Performance Optimization:
  - Monitor and optimize the performance of web applications, ERP, and CRM systems.
  - Implement upgrades, patches, and optimizations to keep systems current and efficient.
- Documentation:
  - Create and maintain comprehensive documentation for CRM configurations, customizations, and processes.
  - Develop user guides and training materials.

JAN 2021 – APR 2022

### CRM Full-Stack Developer

CLASSY PANSY Co. Ltd.

Full-Time – Istanbul, Turkey

[www.classypansy.com](http://www.classypansy.com)

#### JOB Description:

- CRM Development:
  - Design, develop, and implement CRM solutions tailored to meet the needs.
  - Customize and configure CRM modules to enhance user experience.
- Integration:
  - Collaborate with cross-functional teams to integrate the CRM system.
  - Ensure data consistency and accuracy across integrated systems.
- Customization and Enhancement:
  - Customize CRM software to address specific business requirements and workflows.
  - Implement system enhancements to improve overall functionality and user satisfaction.
- User Training and Support:
  - Provide training to end-users on CRM system functionalities.
  - Offer ongoing support, troubleshoot issues, and address user inquiries related to CRM.
- Collaboration:

- Collaborate with cross-functional teams, including business analysts, designers, and other developers.
- Work closely with ERP and CRM vendors, and external consultants, if applicable.

AUG 2020 - JAN 2021

### ERP Web Developer

MUSCAT LINE FOR TRADING

Full-Time – Istanbul, Turkey

[www.muscatlinetrading.com](http://www.muscatlinetrading.com)

#### JOB Description:

- ERP System Development:
  - Design, develop, and implement ERP solutions to enhance operational efficiency.
  - Customize and configure ERP modules to align with organizational needs.
- System Integration:
  - Collaborate with cross-functional teams to integrate ERP systems with existing applications and databases.
  - Ensure data consistency and accuracy across the integrated systems.
- Customization and Enhancement:
  - Customize ERP software to meet specific business requirements, addressing unique workflows and processes.
  - Implement system enhancements to improve overall functionality and user experience.
- User Training and Support:
  - Provide training to end-users on ERP system functionalities.
  - Offer ongoing support, troubleshoot issues, and address user inquiries related to ERP usage.
- Data Migration:
  - Plan and execute data migration strategies to transition data from legacy systems to the ERP platform.
  - Ensure data integrity and accuracy during migration processes.

FEB 2020 – JAN 2021

### Online Shop Developer

OMAN GOLD / LOTUSRA TRADING

Freelancer Contractor

[www.omrangold.com](http://www.omrangold.com) / [www.lotusratrading.com](http://www.lotusratrading.com)

#### JOB Description:

- Website Development:
  - Design, develop, and maintain the online shopping.
  - Implement responsive web design principles to optimize the platform for various devices.
- E-commerce Functionality:
  - Integrate e-commerce functionalities, including product catalogues, shopping carts, and secure payment gateways.
  - Implement and customize online shopping features to enhance user engagement and conversion rates.
- Front-End Development:
  - Develop visually appealing and intuitive user interfaces using HTML, CSS, and JavaScript.
  - Collaborate with UX/UI designers to implement design elements and optimize user experience.
- Back-End Integration:

- Integrate the online shopping platform with back-end systems, databases, and third-party APIs.
- Ensure data security and implement measures to protect customer information.
- Accounting Integration:
  - Develop and integrate back-end accounting systems tailored for the unique requirements of a gold retail environment.
  - Ensure accurate recording and tracking of gold transactions, pricing fluctuations, and associated financial data.
- Database Management:
  - Design and maintain the database architecture, optimizing for performance and reliability.
  - Implement DB transactions to manage inventory, customer data, and financial records.
- API Development:
  - Develop and maintain APIs for integration with third-party systems and acc software.
  - Enable data flow and communication between the back-end and external platforms.

#### AUG 2019 – AUG 2020 **Film Editor & CRM Developer**

MEDIAKIT SDN. BHD.  
Full-Time – Kuala Lumpur, Malaysia  
[www.mediakit.com.my](http://www.mediakit.com.my)

##### **JOB Description:**

- To removes rejected video content and fits pieces of the film in sequence in cooperation with cinematographers and sound editors to produce audio visual contents.
- Assessing multiple hours of films, assembling footages.
- Design and implement CRM system to be fully compliant with customer business processes for clients of the company.
- Integrate CRM solution into other client's systems like ERP, Intranet, etc.
- Design and test CRM application modules that meet certain specification of clients

#### AUG 2017 – AUG 2019 **Film Editor & Social Media Manager**

MEDIAKIT SDN. BHD.  
Full-Time – Kuala Lumpur, Malaysia  
[www.mediakit.com.my](http://www.mediakit.com.my)

##### **JOB Description:**

- To removes rejected video content and fits pieces of the film in sequence in cooperation with cinematographers and sound editors to produce audio visual contents.
- Assessing multiple hours of films, assembling footages
- Visiting set locations during filming and reviewing footage and selecting scenes.
- Trimming segments of footage and making revisions as per the request
- Administer the company clients' social media marketing and advertising which includes but is not limited to:
  - Deliberate planning, strategy and goal setting
  - Development of brand awareness and online reputation
  - Content management (including website) and Generation of inbound traffic

#### FEB 2017 – AUG 2017 **CRM Developer & Graphic Designer**

HOST CODILE  
Freelancer Contractor

[www.hostcodile.com](http://www.hostcodile.com)

**JOB Description:**

- The design, implementation and support of Clients' CRM and responsible for maintaining the application as well as verifying the accuracy of the data.
- Communicate effectively with the business analyst of clients to ensure solutions meet their needs
- Create high level work plans based on accurate methods to estimate and plan effort
- Gather, facilitate, and understand client functional requirements to identify opportunities for improvement
- Perform gap analysis between a client's requirements and the functionality within CRM
- To develop the overall layout and production design for advertisements, brochures, magazines, and corporate reports.

FEB 2016 – FEB 2017

**CRM Internship**

VIRGOHILL AVENUE SDN. BHD.  
Full-Time - Kuala Lumpur, Malaysia  
[www.virgohill.com](http://www.virgohill.com)

**JOB Description:**

The mixed course and internship program for Financial CRM Concepts provided two experiences. First, acquiring practical and professional knowledge about CRMs in conjunction with Financial Applications. Second, having the opportunity of getting involved in real world projects about ERP and CRM solutions for financial companies.

MAY 2014 – AUG 2017

**WEB Designer & Graphic Designer**

Zand Exchange  
Full-Time – Shiraz, Iran (Until JAN 2016) / Freelancer Contractor (After JAN 2016)  
[www.zandexchange.com](http://www.zandexchange.com)

**JOB Description:**

- Design and implement of Zand Exchange Customer Relationship Management system for the back-end of the website for better performance and higher quality of service.
- Integrate the Provided CRM with the website and provide multi-level and multi-access financial platform to serve customers paperless with a fast and convenient service.
- Provides the layout and graphics for the website, media advertising, social media banners, company profile and brochures.
- Improve the performance and apply the required changes to the website of the company.
- Add Second Language to the website
- Update and maintenance of the website

JAN 2013 – APR 2014

**Graphic Designer & Social Media Manager**

Zand Exchange  
Full-Time – Shiraz, Iran  
[www.zandexchange.com](http://www.zandexchange.com)

**JOB Description:**

- Provides the layout and graphics for the website, media advertising, social media banners, company profile and brochures.
- Generate, edit, publish and share engaging content daily (e.g. original text, photos, videos and news)
- Monitor SEO and web traffic metrics
- Collaborate with other teams, like marketing, sales and customer service to ensure brand consistency
- Communicate with followers, respond to queries in a timely manner and monitor customer reviews

## EDUCATION AND TRAINING

- 2024 - 2024 **ADVANCED BUSINESS ENGLISH**  
International Academy of Business & Technology  
Intensive Business English Courses  
[www.iabtedu.my](http://www.iabtedu.my)
- 2017 - 2019 **Bachelor of IT with Multimedia Communication**  
Institute of Technology, Engineering & Economy Education (ITEEE)  
**Online – Distance Learning**  
[www.iteee.org](http://www.iteee.org)
- 2014 - 2017 **Diploma in IT with Multimedia**  
Institute of Technology, Engineering & Economy Education (ITEEE)  
**Online – Distance Learning**  
[www.iteee.org](http://www.iteee.org)
- 2016 - 2017 **Professional Certificate of Attendance in Financial CRM Concepts**  
VIRGOHILL AVENUE  
Kuala Lumpur - Malaysia  
[www.virgohill.com](http://www.virgohill.com)
- 2013 - 2014 **Intermediate English Certificate**  
Awesome English Language Centre  
Kuala Lumpur - Malaysia  
[www.awesome.edu.my](http://www.awesome.edu.my)
- 2011 **Higher Education Diploma – Secondary High School**  
Darolfonoon Technical School  
Shiraz - Iran

## PERSONAL SKILLS

Mother tongue(s) Persian

Other language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
General English	B2	B2	B2	B2	B2
Business English	Advanced		Advanced		Advanced

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user  
Common European Framework of Reference for Languages

Communication skills

- Good management skills gained through my experiences
- Excellent contact skills with students gained through my teaching experiences
- Excellent communication skills gained through my experiences

Extracurricular Activities

- SPORTS: Swimming
- VOLUNTEERING: Charity Exhibitions, Charity Sales
- ARTS: Performing music

## TECHNICAL SKILLS

General Computer Skills	Operating Systems: Windows 7/10 - iOS – Linux Microsoft Office (Word/Excel/PowerPoint/Access)
Graphic Design Software	Graphic Design: Adobe Illustrator, Adobe Photoshop Film Editor: Adobe Premiere, Lightworks 3D Rendering: 3DS MAX
Web Development Language	PHP, HTML, CSS, JavaScript, React, Node.js, or Vue.js.
Database	PostgreSQL, MySQL, or MongoDB.
CMS & CRM Platforms	Content Management Systems: Joomla, WordPress Customer Relationship Management: SugarCRM, SuiteCRM, Zurmo

## AREA OF EXPERTISE

Full-Stack Web Development (Front and back)  
Search Engine Optimization  
Site Troubleshooting  
User Interface Design (UI/UX)  
Hosting and Maintenance  
CRM & CMS Platforms  
Multimedia Design

## References

Mr. Ahmad Rabii  
Mr. Mahdi Shafiei

ITEEE  
HOSTCODILE

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[my@hostcodile.com](mailto:my@hostcodile.com)